

Personally Enrolled Customer Checklist

- Immediately with Enrolment
- Within 4 hours of Enrolment
- Within 3 days of Enrolment
- Within 7 days of Enrolment
- By the end of FIRST FULL MONTH

New PC Name:			
Enrollment Date:	/ /	/ /	/ /
Location: Town/Country			
Mobile #:			
First Order (date & points)			
Welcome Email Sent			
Registered on www.TeamOne.life			
Watched STRATEGY SESSION video			
Watched LAUNCH TRAINING video			
Had a Support Team Welcome Call			
Had a 'Call to Action' to cover the BASICS (the IPAs)			
Plugged into the System eg online events, trainings, conf calls, etc			
Written out an Everyone-You-Know (EYK) List of at least 100 names			
First 'Top 20' Contacted following BASICS (the IPAs)			
1st Preferred Customer (PC) registered & 1st order placed			
Enrolled 2 Preferred Customers			
Enrolled 4 Preferred Customers			
Enrolled 6 Preferred Customers			
ACHIEVING RANKS:			
Enrolled 8 Preferred Customers = DIRECTOR			
Enrolled 10 Preferred Customers = DIRECTOR2			
Helped 1st Personal to achieve DIRECTOR			
Helped 2nd Personal to achieve DIRECTOR			
Helped 3rd Personal to achieve DIRECTOR			