*Send to ALL your own Personally Enrolled Category 2 and Category 3 Customers, and make sure all in your Team do the same!*

*Subject Line:*

Welcome *[New Cat 2 or 3 Customer name]* to our Melaleuca 'family' - here are your Getting Started Steps now...

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Welcome *[New Cat.2 or Cat.3 Customer’s Name]*

**…to our Melaleuca ‘family’ and community of business-builders** – you’ve made a great decision joining Melaleuca, and we’re excited to be partnering with you.

Here are your ***Getting Started Steps*** which you should now aim to complete within your first 24 hours are *(TIP: Print this Welcome Message and Getting Started Steps off on paper copy to make it easier to review and keep, and review it several times to ensure you have* ***COMPLETED ALL THESE STEPS****)…*

*Getting Started* ***Step 1.* Make sure you are a *‘Preferred Customer’***

Login to your Melaleuca *Product Store & Business Centre*. When you purchase a Value Pack OR an order over 35 points, you then already have *‘Preferred Customer’* status.

You may well have ordered your Value Pack when you registered as a Member. If you have not yet ordered your Value Pack, you can do so now in your Product Store *(product code #360),* and this will then get you a great selection of products with an ADDITIONAL 25% off online prices AND qualify you as a **Pacesetter** to earn those exciting ***Pacesetter Bonuses.*** If you don’t want the Value Pack then just place a custom select order for over 35 product points, and you will still be a *‘Preferred Customer’*.

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*Getting Started* ***Step 2.* Review Your Product Store & Business Centre**

Login to your Melaleuca *Product Store & Business Centre*. Then take time to…

* Look around the **Product Store**. Check any ‘Saver Offers’. You can open any product tab and click on *‘About This Product’* to get more specific product information.
* Click on your **Business Centre** (tab at the top) and check the Special **MONTHLY INCENTIVES**. Any questions, please jot them down and I will answer them when we next chat.
* Look at **Video Library** – there’s some great videos there.
* Check out the **Document & Download Centre** and make sure you **download ‘*Building My Melaleuca Business’* training guide** *(you will need it for Step 4 below).*

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*Getting Started* ***Step 3.* JOIN our Team Support website:** [www.**TeamOne.life**](http://www.TeamOne.life)

Go to [www.TeamOne.Life](http://www.TeamOne.Life) and register with your details and you will be emailed our Team Support website Password. *(When you have the Password please do NOT share this with anyone – this password is ONLY for our Team Business-Builders, like you).* Take a good look around the various links/tabs inside our Member’s Area, and make sure you watch the **Video Tutorials** under *‘Learn’ tab to show you* ***‘How to Properly Register a New Customer’*,** and find out***‘How You Get Paid’.***

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*Getting Started* ***Step 4.*  Get Trained! - Go through your *Strategy Session*, and watch your *Launch Training***

Login to our [www.TeamOne.life](http://www.TeamOne.life) Support website Member’s Area *(see Step 2 above)* and go to the first **‘START HERE’** tab. There you will find links to your ***'Strategy Session'*** - run by Executive Director 5, Alan Guzzino - and your ***‘Launch Training’***.

First download and print off your ***‘Building your Melaleuca Business’* training guide** – the download link is below the ‘Launch Training’ video. Then set aside 2 x 45-minute quiet undisturbed Training Periods, with a pen and paper in hand, and FIRST Training Period **watch your *'Strategy Session'.***

Then for the SECOND Training Period, **watch the *‘Launch Training’* video.** Both these training video sessions will walk you through getting your Melaleuca home-based business setup correctly, and then explain your critical activities you need to focus on for your first 30-days and beyond.

Make sure you **watch the *‘Strategy Session'* in your first 24-hours,** and then **watch your *'Launch Training'* within your first 48-hours.** Then note down any questions you have so we can answer them when we next speak. Then in your first few days watch both training videos AGAIN! You will get a lot more from both Trainings on the second viewing.

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*Getting Started* ***Step 5.* I will ADD & TAG YOU in our FACEBOOK Communities**

I will now ADD and TAG you into our two Facebook communities:

* **Melaleuca BUSINESS-BUILDERS community** is for active ‘Preferred Customers’ only who want to build their own organisation of Customers, and generate an income for themselves. This community focuses on business-building, training, information, tips, news & updates and support, with all things to help you grow your Melaleuca Team.
* **LOOK BETTER, FEEL BETTER, LIVE BETTER community** is for Melaleuca Customers and for their invited Guests’ to read more about the Melaleuca products, hear product stories and testimonies, and see the positive lifestyle changes with all the many Melaleuca Customers – you can add your Guests so they too get a chance to see success from real people, improving their lives with Melaleuca.
* **Live Your Life – The Solution… community** is for your business-building Prospects to hear more about the business and income opportunity. Add your Guests to this community who are already in *‘Look Better, Feel Better, Live Better’ community* who also have an interest in increasing their income. They will then read and hear positive messages, success stories, income achievements, personal testimonies, etc, all from people who are building their own home-based business with Melaleuca.

I will TAG you in the *‘Pinned Post’* and *‘Community Rules’* of each of these two FB communities, so please make sure you READ those. Plus I will TAG you in our **Facebook ONE LIFE system Training**, so you can learn and immediately start to use Facebook to grow your Melaleuca Customer team. Look out for your Facebook notifications for these tags.

Also **WATCH** the **TUTORIAL Videos** inside our Team Support website [www.TeamOne.Life](http://www.TeamOne.Life) Member’s Area.

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*Get Started* ***Step 6.* Show the OVERVIEW to as many people as you can, quickly!**

Following what is explained to you in the ‘Launch Training’ video, learn to ***Approach & Invite*** people (*“Have you heard of Melaleuca?”* …*“Can I share some details with you?” …”When do you have a little over 30 minutes?”*) to ***Set Appointments*** and to then ***Show the Melaleuca Overview*** – you should have a goal of *Showing the Overview* to at least ONE PERSON A DAY using one or both of the following two methods:

To ***Show the Overview*** there are various ways you can do this…

* **Live On-Demand Overviews** – Your Guests can register and watch an Overview at specific scheduled times (4 times a day, 7 days a week) presented by one of our Melaleuca Leaders. Your Guests can see all the times/days and register for the Overview presentation at: [www.WatchThisNow.net](http://www.WatchThisNow.net)
* **Personal 1-on-1 Overviews** – use the PDF Overview available in your Team Support Member’s Area *(you can screen share OR download and use offline).*

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*Get Started* ***Step 7.* Diary Key Events, Use The Tools!**

Make sure you are checking every couple of days the *‘Stay Connected’* tab in our TeamOne.life Member’s Area for any key events, calls, meet-ups, etc, and put them into your diary or schedule now.

Some key tools & events you need to note now are:

* **Live On-demand OVERVIEWS** *(for your Guests):*  [www.WatchThisNow.net](http://www.WatchThisNow.net)
* ***‘Discover Melaleuca’* online Info Pack** – use this to give your Contacts Follow-up information: <http://teamone.life/discover-melaleuca/>
* **2-minute Info Line** – share with your Guests to listen online:  [www.Listen-To-This.info](http://www.Listen-To-This.info)
* **Online Melaleuca Digital Catalogue** – share this with prospective Customers  [www.WellnessCatalogue.co.uk](http://www.WellnessCatalogue.co.uk)
* **PRODUCT SHOWCASE** *(for Customers & Guests):* Check FB Group for times/days  [www.Product-Showcase.info](http://www.Product-Showcase.info)
* **On-demand Customer OVERVIEW** *(NO mention of business opportunity):* [www.OnlineShoppingClub.net](http://www.OnlineShoppingClub.net)
* **TEAM ONLINE MEET-UPS** *(for Business-Builders):* Mondays 9pm UK / 22.00h CET [www.Team-Meet-Up.com](http://www.Team-Meet-Up.com)
* **DIRECTORS CALLS** *(Invitation Only for Directors & Business-Builders with 5+ Customers –* 1st & 3rd Tuesdays 9pm UK / 22.00h CET*(ask for dial-in number when you qualify)*

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*Get Started* ***Step 8.* Schedule a ‘*Call To Action’* with me asap**

Let’s get a time in the diary in next 48 hours to then have an important ***‘Call to Action’*** so we can really map out your income-producing activities (which we call ‘the IPA Basics’) that you will be doing over the next 30 days, and now in your first 7 days.

Also **write down any questions** you have after watching both your *Strategy Session* and *Launch Training*, and we will cover them in our ***‘Call to Action'****.*

We’re excited to be working with you, helping you build your organisation of Melaleuca Customers, and increasing your income in the process, all from the comfort of your own home …wherever in the world you choose to make ‘your home’ – all you need is a computer, an internet connection, and a phone.

Anything you need  – any questions at all – please just ask. Melaleuca is loads of fun, simple to build, and very lucrative – it WILL *‘change your life’* in a very positive way, IF you take the **ACTION** to make it happen.

To your success, *[Your Name]*

*[Your Full Contact Details]*

*PS Final tip now …keep a copy of this ‘Welcome Email’ and send it from you to YOUR ‘New Customer Business-Builders’*