

Welcome to this Overview

a realistic 'solution' – your '*Plan B*'

This Overview lasts about 45 minutes so please ensure you have set aside enough undisturbed time to watch it fully to the end to get all the information



Yvette & Steve Mitchell

Quick questions *(really think about these)*



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- Do you have enough money to do the things you really want to do?

Quick questions *(really think about these)*



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- Do you have enough time freedom to do what you want, when you want?

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- Would you like to look better, feel better, live life better?

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- Do you perhaps feel life's controlling you?

Quick questions *(really think about these)*



- Do you have enough money to do the things you really want to do?
- Do you have enough time freedom to do what you want, when you want?
- Would you like to look better, feel better, live life better?
- Do you perhaps feel life's controlling you?
- Do you feel it's time to take control of your life; to look at options: a 'Plan B'?

Give You Answers

- Why should you consider having a *'Plan B'* ?



Give You Answers



- Why should you consider having a *'Plan B'* ?

A solution – a *'Plan B'*...

- Who are the company?
- What are the products, and do people want them?
- What exactly would you have to do?
- What does it cost to start your own home-based online business, and how do you earn money?
- What training, help and support will you get?
- If you like what you see, what's your next steps?

What's Important to YOU?

A dandelion seed head is shown in the lower-left quadrant, its stem rising from a field of green grass. The background is a bright blue sky with wispy white clouds. The overall scene is bright and positive, suggesting a sense of freedom and hope.

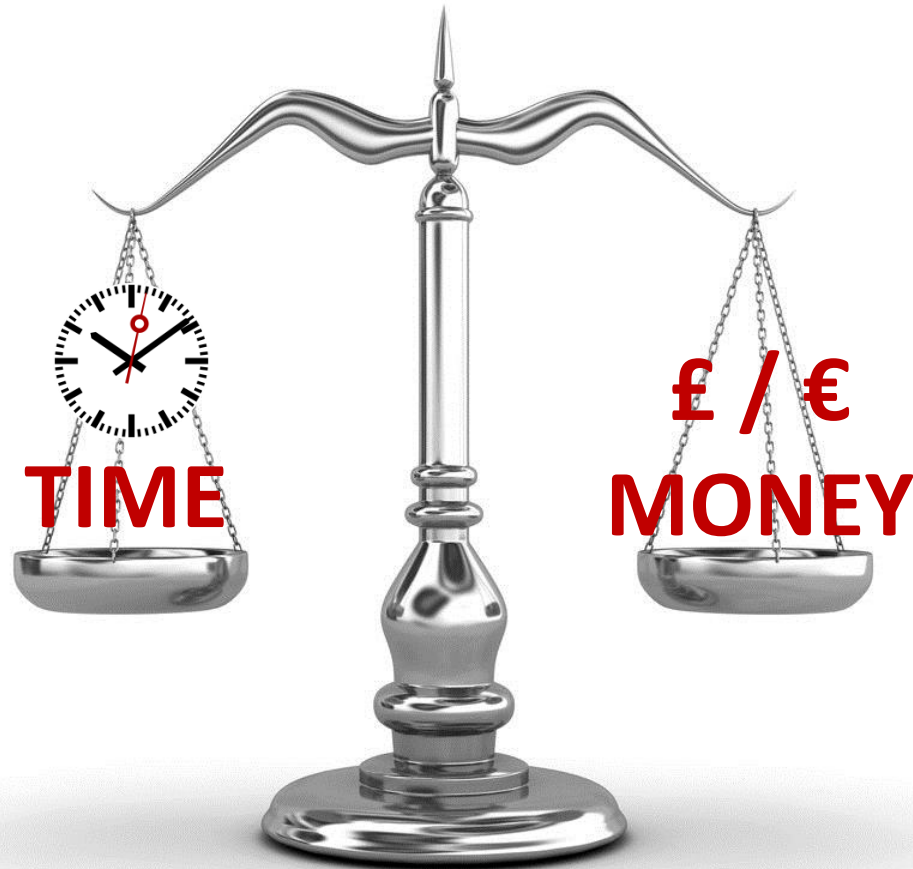
- An extra income
- Improve your health
- Get out of debt – reduce stress!
- More holidays and travel
- Financial freedom
- Helping others
- Personal growth
- More time with your family
- Be your own boss – work from home
- To work with your friends
- To leave a legacy
- To have more FUN

You're not alone...

- ❖ 83% dislike their job in some way
- ❖ 61% would prefer to be their own boss
- ❖ 77% of Europeans live pay-day to pay-day
- ❖ 9 million Europeans work two jobs
- ❖ 59% worry about their future finances
- ❖ All want more freedom, and most want more money, more family time, more vacations, better security, more choices, more options...

...they're looking for a solution - *a 'Plan B'*

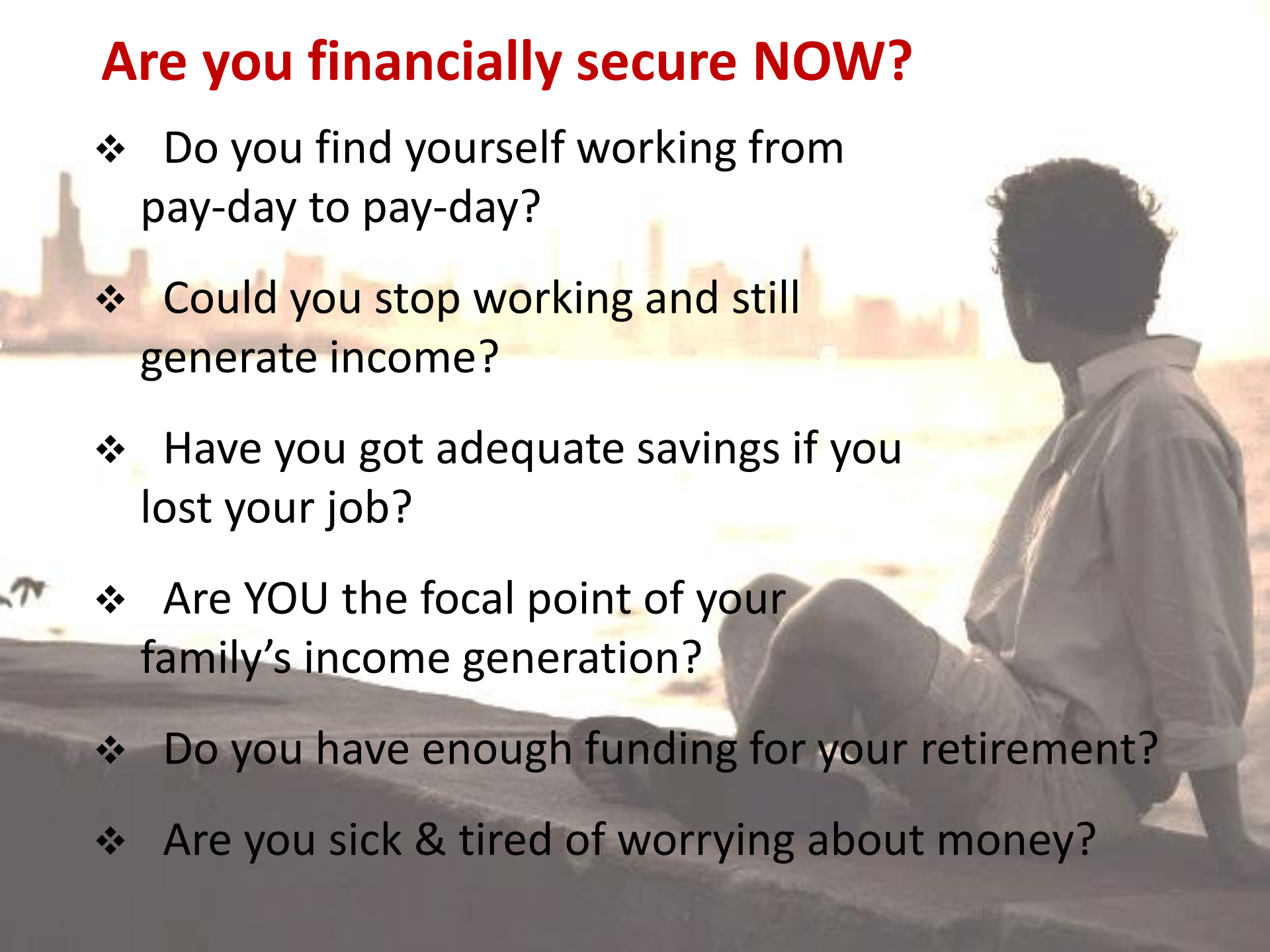
To achieve **LIFESTYLE** you need a
balance of... **TIME + MONEY**



...some Lifestyle (*time* & *money*) questions
you need to ask yourself...

Are you financially secure NOW?

- ❖ Do you find yourself working from pay-day to pay-day?
- ❖ Could you stop working and still generate income?
- ❖ Have you got adequate savings if you lost your job?
- ❖ Are YOU the focal point of your family's income generation?
- ❖ Do you have enough funding for your retirement?
- ❖ Are you sick & tired of worrying about money?



A person is silhouetted against a bright sunset or sunrise, standing in a field. The person is looking out over a landscape that includes a body of water and a path. The sky is filled with warm, golden light, and the overall mood is contemplative and serene.

Do YOU control your time?

- ❖ Or is your time controlled by others?
- ❖ Do you exchange time for money?
- ❖ How much time is wasted commuting to work rather than working from home?
- ❖ Can you do what you want, when you want?
- ❖ Do you have enough time for your family, friends, your health, your own '*me time*' ...to really LIVE LIFE?

Do YOU have a *'Plan B'* ?

- ❖ If your current 'plan' isn't working, do you have a solution?
- ❖ Do you feel you have control of your life OR life is controlling you?
- ❖ Are you really *living* the life you REALLY want?
- ❖ Perhaps it's time to consider other options - a *'Plan B'* ?





Steve & Yvette Mitchell

We NEEDED a *'Plan B'*...



Had a thriving successful
pizza & pasta restaurant
business...





Had a thriving successful
pizza & pasta restaurant
business...

...but then lost everything!



- Business went bust
- Had house repossessed
- Had cars towed away
- No money in any bank accounts
- No job ...and no income!
- Poor health, relationships & lifestyle!



Had a thriving successful
pizza & pasta restaurant
business...

...but then lost everything!



From a 5-Bedroom
Detached House to a
2-Bedroom Top Floor
Flat with 2 children, a
dog and 2 cats!



...and a Nissan Micra!





We found a solution to take control of our life – a *'Plan B'*

- Now, we can do what we want when we want – taken control of our own life
- Feel great, happier and healthier with more energy
- Enough money in the bank not to have to worry about money again
- Live where we want, working when we want, all from comfort of our own home
- We have Time & Money freedom
= Lifestyle!





CHANGE
YOUR
LIFE

LIVE YOUR
DREAMS

TALK FUSION





The solution...
Your *'Plan B'*

 **Melaleuca**
The Wellness Company®

AN OVERVIEW

A close-up photograph of a man and a woman smiling warmly at the camera. The man is on the left, with a light beard and mustache, wearing a light blue button-down shirt. The woman is on the right, with long dark hair, wearing a white t-shirt. They are outdoors with a blurred green background of trees and foliage.

How can Melaleuca help you...

**Look better?
Feel better?
Live better?**

Wellness Products

Shopping Club

Who is Melaleuca?

The Wellness Company

eu.melaleuca.com

- 100% referral marketing
- One of the largest e-commerce sites on the web

Exceptional Products You Use Every Day

- Solutions to today's biggest personal challenges
- Safe for your family and the environment
- High-quality products

Preferred Customer Membership

- £ 19 / € 25 Membership Fee (£ 10 / € 13 Annual Renewal Fee)
- 30%–50% discount off regular price
- Shop monthly, choosing from nearly 200 unique products

Revenue Sharing

- 96% customer reorder rate every month
- Cash bonuses and ongoing commissions to Marketing Executives who refer other customers

What's Most Important in Your Life?

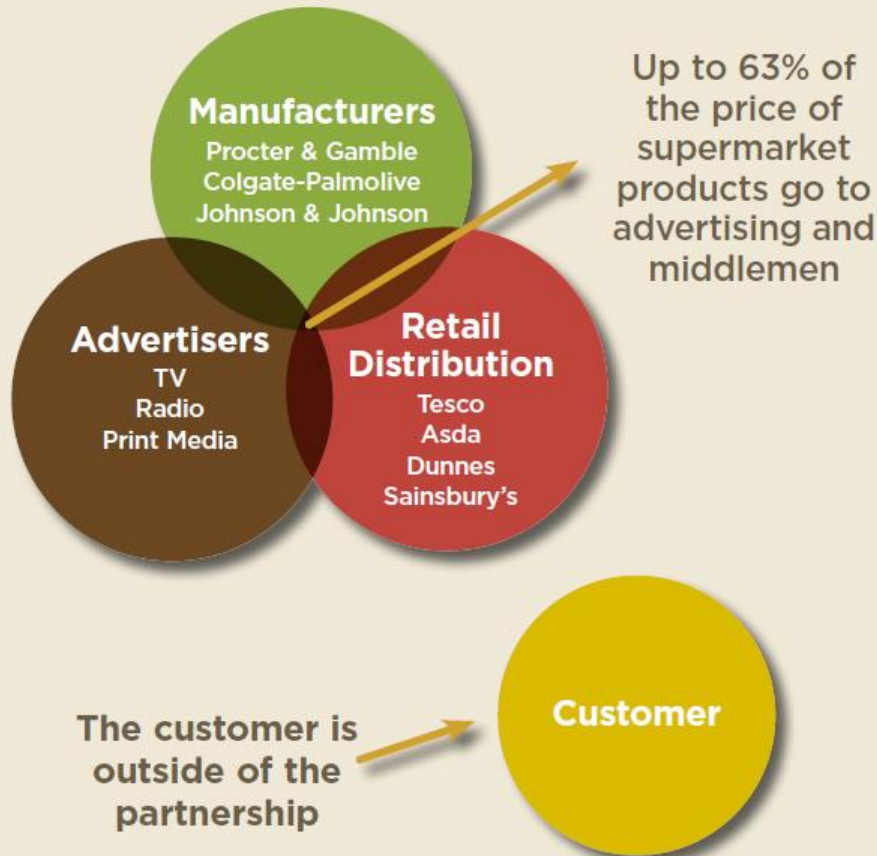


CUSTOMER SHOPPING

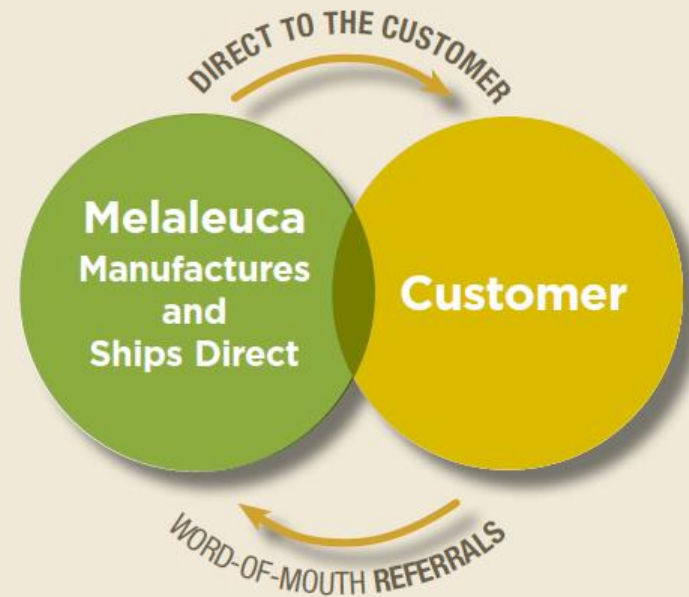
REVENUE SHARING

Melaleuca: A Different Kind of Company

TRADITIONAL BUSINESS MODEL



CONSUMER DIRECT MARKETING® – MELALEUCA'S PARTNERSHIP MODEL



The Result?

- HIGH-QUALITY PRODUCTS
- SAVINGS AND GREAT VALUE
- REVENUE SHARING

Discover Melaleuca for Yourself

US\$1.75 billion in annual sales,
debt-free, operating in 19 countries
across the globe, with one of the
largest e-commerce sites on the Web



A Better Business
Bureau **AAA rating**

NEARLY 200 PRODUCTS
people want and use daily

above **1 000 000**
customers shop
with us monthly –
and **Hundreds of
thousands**
receive monthly
commissions for
referring others
to shop with us

Families all over the world
are discovering Melaleuca –
and enhancing their lives.



And we give
BACK
to our customers.

Revenue sharing.

Melaleuca rewards
you when you refer
others to shop.



Simply Switch Stores and Brands

Nearly 200 Exceptional Products You Use Every Day

VITALITY
FOR LIFE®



MOUNTAIN CABIN
PREMIUM COFFEE



Sei Bella®



MELALEUCA
BATH & BODY



PURE



ECOSENSE



EcoSense: The Safety You Want, the Cleaning Power You Need

ECOSENSE

Safe for your home



NO CHILD SAFETY CAPS REQUIRED



**CLEAN
CONSCIENCE**

NO

chlorine bleach
ammonia
harsh chemicals
formaldehyde



**CLEAN
HOME**

- Effective, naturally derived ingredients
- No abrasives
- pH-balanced (non-alkaline)



**CLEAN
STREAMS**

- Super-concentrated
- No fillers
- No phosphates

EcoSense: Concentrated Means Less Waste and More Savings

6X
CONCENTRATED



MelaPower 6X
48 loads

£ 8.79 / € 10.59
PREFERRED CUSTOMER

VS



Persil Small & Mighty
48 loads

£ 14.40 / € 21.92
COMPETITOR PRICE

Compare and Save

Tub & Tile
Makes 6 Bottles = 2838 ml



£ 5.49 / € 6.99
PREFERRED CUSTOMER

VS



£ 8.50 / € 15.00
COMPETITOR PRICE

5.7 Bottles
of Mr Muscle
makes 2838 ml

Competitor product prices from
www.tesco.com / www.tesco.ie
as of March 2017. Prices may vary.
Product names are trademarks of
their respective owners.

MELALEUCA BATH & BODY



AFFINIA HAIR CARE



BATH & BODY ESSENTIALS



ALLOY FOR MEN



KOALA PALS FOR KIDS



Affinia.
HAIR CARE
SULFATE-FREE,
SAFE FOR
COLOUR-TREATED HAIR



Affinia
Ultra-Moisturising
Shampoo
355 ml

£ 4.49/€ 5.39

PREFERRED CUSTOMER

VS



L'OREAL
EVERPURE
Sulphate-Free
355 ml

£ 8.50/€ 10.60

COMPETITOR PRICE





Does Your Family Suffer from Severely Dry Skin?

* Clinical study conducted by an independent research laboratory in Winnipeg Canada 2006, from Melaleuca commissioned for moisturising effect of Renew Lotion.



Clinically proven to work faster, better, and last longer than Eucerin!*


RENEW

7x

as effective
vs. Eucerin on
moisture retention

EUCERIN®

MOISTURE RETENTION

PROVEN
to leave dry
SKIN
feeling
SOFTER,
smoother, and
HEALTHIER-LOOKING
LOOKING
 **24**
in just
HOURS.*

Sei Bella®

From Skin Care to Hair Care

Naturally effective and clinically proven to enhance your true beauty



Sei Bella
Skin-Revitalising
Serum



Estée Lauder
Perfectionist Wrinkle
Lifting Serum

Skin moisturisers for softer skin

YES

YES

Advanced tetrapeptides for youthful-looking skin

YES

NO

Leading retinol technology to reduce fine lines and wrinkles

YES

NO

Shea extract, antioxidants, and vitamins A and E to tone and nourish skin

YES

NO

PRICE

£ 27 / € 31

£ 57 / € 72



**ANTIAGEING
SKIN CARE**



**CLINICALLY PROVEN
LUXURY LINE**



**SALON-QUALITY
LUXURY HAIR CARE**



**COLOUR COSMETIC
MAKE-UP ESSENTIALS**

PURE

ESSENTIAL OILS

Purity tested. Quality guaranteed.

PURE



- 100% pure oil extracted directly from a traceable botanical source
- Tested to meet stringent quality specifications
- Harvested using sustainable and ethical practices
- Guaranteed to not contain synthetics or impurities
- Incredible value vs. the competition



Want More Energy and **Better** Health? The Answer: **Oligo!**

EXCEPTIONAL PRODUCTS • PROVEN SCIENCE

OLIGO TECHNOLOGY:

Oligo technology works **Just Like Nature** by binding minerals to organic compounds (amino acids and oligofructose) to mirror how they exist in fruits, vegetables, and other whole foods.

THE PROVEN RESULTS:

Oligo minerals are scientifically proven to be up to 10 times more available for absorption than the minerals in the leading brands*.



TAKE THE
90-DAY
CHALLENGE
100% SATISFACTION
GUARANTEE

*Based on percent solubility of copper, iron, manganese, and zinc at intestinal conditions.

The Peak Performance Pack



Up to 23 ESSENTIAL NUTRIENTS

10 BILLION COLONIES of FLORA

1 100 mg OMEGA-3 EPA and DHA

NITRIC OXIDE-BOOSTING BLEND

600 mg AI BALANCE BLEND

An ANTIOXIDANT POWERHOUSE

CONTRIBUTES TO ►
Heart Health



CONTRIBUTES TO ►
Cellular Health



CONTRIBUTES TO ►
Metabolic Health



Peak Performance Nutrition.

Clinically tested for superior benefits.



“great health for just the price of a cup of coffee a day!”

These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.

Resistance to Inflammation



Blood Pressure—systolic



Blood Glucose Spike



Free Radicals



Blood Pressure—Diastolic



HDL Cholesterol



Heart Rate During Physical Activity Test



Triglycerides



LDL Cholesterol



Get All the Research-Proven Benefits of Omega-3s

in an irresistible supplement your whole family will love



IDEAL FOR KIDS AND ADULTS!

Get your daily Omega-3s in a revolutionary new form – delicious.

- Incredible fruity flavour; smooth, creamy texture
- 1080 mg DHA+EPA per serving
- EPA and DHA contribute to the normal function of the heart^{1,4}
- DHA contributes to the maintenance of normal brain function²
- DHA contributes to the maintenance of normal vision³



BRAIN



EYE



HEART



TOTAL

¹ DHA and EPA contribute to the maintenance of normal blood pressure for adults. The beneficial effect is obtained with a daily intake of 3 g of EPA and DHA. It is recommended not to exceed a supplemental daily intake of 5 g of EPA and DHA combined.

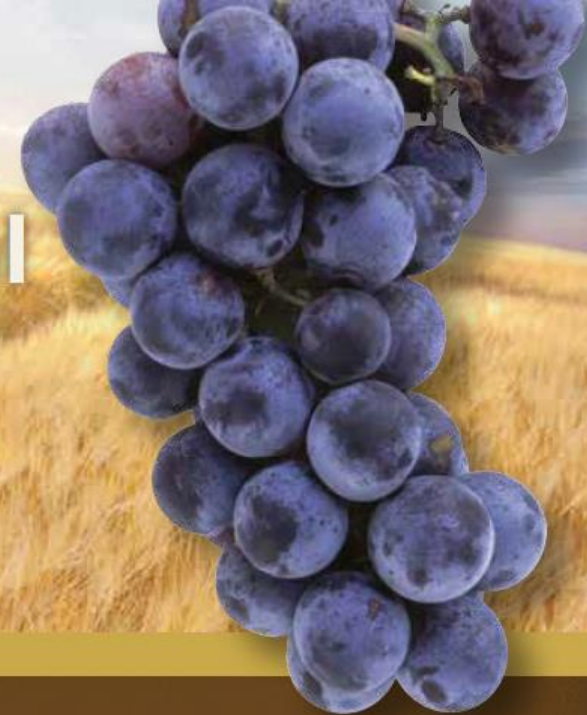
² DHA contributes to the maintenance of normal brain function. The beneficial effect is obtained with a daily intake of 250 mg of DHA.

³ DHA contributes to the maintenance of normal vision. The beneficial effect is obtained with a daily intake of 250 mg of DHA.

⁴ EPA and DHA contribute to the normal function of the heart. The beneficial effect is obtained with a daily intake of 250 mg of EPA and DHA.

The World's Leader in Natural Heart Support

FACT: Cardiovascular health is the #1 health concern in Europe.*



ProvexCV

Grape seed and skin extracts help maintain normal blood pressure.



FiberWise

Psyllium husk fibre helps maintain the normal function of the cardiovascular system by collecting and sweeping away toxins.



Phytomega

Plant sterols contribute to the maintenance of normal cholesterol.**



Exercise and Supplement

Products That **Fuel** Your **Active Lifestyle**



FACTS:

- Two thirds of European adults are overweight!*
- Regular exercise is an important part of a healthy lifestyle.

Access

Win the war on fat. Proprietary formula with theobromine to boost fat metabolism.



Sustain Sport

Electrolytes enhance the absorption of water and contribute to endurance during prolonged exercise.



ProFlex 20

Delivers 20 grams of protein which contributes to the growth of muscle mass.



GC Control

Clinically shown to support and balance blood glucose levels, promote healthy insulin response, and optimise blood sugar metabolism.



Replenex

Glucosamine and ginger help maintain healthy connective tissue and healthy joint function.





PREMIUM COFFEE

- A collection of **masterfully roasted**, incredibly **delicious** coffee beans
- Direct from the finest **high-altitude** arabica farms in the world
- Fresh, flavourful, and fairly sourced **for an uncompromising coffee experience**

Products You Use Every Day

Simply Switch Stores



Preferred Customer Membership Has Its Benefits

Simple Steps to Become a Melaleuca Preferred Customer

1. £ 19 / € 25 Membership Fee (£ 10 / € 13 Annual Renewal Fee)
2. Simply switch stores to high-quality products
3. Shop each month for 35+ Product Points
4. Personalise your Backup Order

Personalise your Backup Order with your family favourites. If you forget to shop during the month, we'll send your preselected order, conveniently charge your account, and protect your membership discounts and benefits.

About Product Points

- Example:
PURE Orange
£ 5.60 / € 7.00 = 4 Product Points
- Here is an example of
35 Product Points:



With Your Monthly Loyalty You'll Get:

- Great, Safe products
- 30%-50% discount
- No risk - you can cancel your membership benefits each month before the 25th
- UK: 15% / IE: 20% in Loyalty Shopping Rewards
- Get your Shipping and Handling fee back in Loyalty Shopping Rewards if you order online for 41 points or more.



Shopping with Melaleuca **FEELS GOOD** because you're doing good.



Melaleuca
is built by
customers who

LOVE

our products.

That's why
referring customers
makes sense for
so many people!

What's Important to YOU?

A dandelion seed head is shown in the lower-left quadrant of the image, its stem extending upwards. The background is a bright blue sky with wispy white clouds. In the foreground, there is a field of green grass. The overall scene is bright and positive.

- An extra income
- Improve your health
- Get out of debt – reduce stress!
- More holidays and travel
- Financial freedom
- Helping others
- Personal growth
- More time with your family
- Be your own boss – work from home
- To work with your friends
- To leave a legacy
- To have more FUN

What Amount of **Extra Income** Would Make a **Difference?**

- **To bridge the gap in your household expenses**
- **To get out of debt**
- **To stay home with your children**
- **To secure retirement, a “Plan B” for your future**
- **Time freedom to enjoy life on your own terms**



You'll discover

YOU CAN DO IT.

These are all real people, real incomes, real success stories, ALL building just part-time...



Julie
Speech Pathologist

£ 28,311
€ 32.767
First 18 months



Alex
Student

£ 39,656
€ 45.898
First 12 months



Laurie
Corporate HR

£ 162,814
€ 188.442
First 5 years



Shelby & AJ
Schoolteacher & Baseball Player

£ 224,875
€ 260.272
First 5 years

* Represents the actual 2014 earning stats commission-rate. Conversion: \$ to £ = 1.25, \$ to € = 1.08

You'll discover

YOU CAN DO IT.

These are all real people, real incomes, real success stories, ALL building just part-time...



Jeff
Pharmaceutical Sales

£ 44,803
€ 51.851
First 12 months



Janice & Dean
Homemaker & Contractor

£ 311,839
€ 360.925
First 5 years



Jill & Greg
Engineers

£ 1,604,935
€ 1.857.563
First 13 years



Molly
Speech & Language Pathologist

£ 76,732
€ 88.810
First 3 years

* Represents the actual 2014 earning stats commission-rate. Conversion: \$ to £ = 1.25, \$ to € = 1.08

The Revenue Sharing Concept

When you refer customers to shop at Melaleuca:

- Customers shop direct by **phone** or **online** at **eu.melaleuca.com**.
- Each time they shop, the person who referred them earns a **commission**.
- **Approximately 96%** of customers who shop this month will shop again next month.
- **The result?** Melaleuca has paid over **US\$4.5 billion** in ongoing referral commissions to families just like yours.

At Melaleuca, customers shop direct.

NO Distributors

NO Carrying Stock

NO Taking Orders and Making Deliveries

NO Billing and Collections

NO Pressuring Customers to Purchase

NO Repeat Sales Presentations

NO RISK Simply Switch Stores and Save

You

Can Build a Prosperous Melaleuca Business



**You earn residual
income When You:**

1

**Refer customers to
shop with Melaleuca**

AND

2

**Help others
refer customers**

Earn up to 20%

**each time customers you
refer shop at Melaleuca**

Earn 7%

**when customers in your organisation
referred by others shop at Melaleuca**

PLUS QUALIFY FOR OTHER LUCRATIVE BONUSES

As your
business grows,
so does your residual
INCOME.



Actual average
ongoing monthly
income from residual
COMMISSIONS

PLUS

additional monthly
BONUSES

PLUS

additional monthly
CAR BONUSES

Advance to Director Status

Refer 8
Preferred
Members
within the first
3 months

£ 440 / € 525

£ 240
€ 325

Commissions
from orders

£ 200
€ 200

Advancement
bonuses

Director In 3 months

Assumptions used:

- Qualified for Pacesetter program
- 8 Personally Enrolled Customers
- First 90 days
- Ongoing commissions from orders after the initial 90-day period:
£ 28.31 / € 38.30 per month/
£ 339.72 / € 459.60 per year
- Refer to the *Melaleuca New Day Compensation Plan* for details

Advance to Director 2 Status

Refer 10
Preferred
Members
within the first
4 months

Director 2 In 4 months

Assumptions used:

- Qualified for Pacesetter program
- 10 Personally Enrolled Customers
- 24 total Preferred Members (14 non-Personal Enrollees)
- First 120 days
- Ongoing commissions from orders after the initial 120-day period:
£ 60.16/€ 81.39 per month/
£ 721.92/€ 976.68 per year
- Refer to the *Melaleuca New Day Compensation Plan* for details

£ 964/€ 1 092

£ 364
€ 492

Commissions
from orders

£ 600
€ 600

Advancement
bonuses

Advance to Director 3 Status

Refer 11
Preferred
Members

Help 1 refer 10
Preferred Members
in 5 months

£ 2092 / € 2267

£ 492
€ 667

Commissions
from orders

£ 1600*
€ 1600*

Advancement
and Mentoring
bonuses

Director 3 In 5 months

Assumptions used:

- Qualified for Pacesetter program
- 11 Personally Enrolled Customers
- 56 total Preferred Members (45 non-Personal Enrollees)
- 1 Personally Enrolled Director
- First 150 days
- Ongoing commissions from orders after the initial 150-day period:
£ 118.56 / € 160.39 per month/
£ 1 422.72 / € 1 924.68 per year
- Refer to the *Melaleuca New Day Compensation Plan* for details

* Includes Pacesetter or Advancement Bonus. Pacesetter and Advancement Bonuses at Director 3 and above are paid over 3 months. Based on Melaleuca New Day Compensation Plan and 2014 Annual Income Statistics. Income statistics were calculated in U.S. dollars and converted to local currency using a conversion rate of £0.5618 / €0.76 = USD \$1. Melaleuca reserves the right to modify from time to time the conversion rate based on prevailing exchange rates.

Senior Director

Develop 5 personal Directors.

Average ongoing monthly earnings:

£2,481 - £4,567*

€3.357 - €6.178*

...plus

additional monthly
BONUSES

...plus

Car bonus:

£/€ 600
per month



* Represents the actual 2014 earning stats commission-rate
Senior Directors - Senior Directors 9. Conversion: \$ to £ = 1.25, \$ to € = 1.08

Executive Director

Develop 10 personal Directors.

Average ongoing monthly earnings:

£4,163 - £11,548**

€5.632 - €15.623**

...plus

additional monthly
BONUSES

...plus

Car bonus:

£/€ 1100
per month



** Represents the actual 2014 earning stats commission-rate
Executive Directors - Executive Directors 9. Conversion: \$ to £ = 1.25, \$ to € = 1.08

National Director

Average ongoing monthly earnings:

£11,578 - £19,074*

€15.662 - €25.804*

...plus

additional monthly
BONUSES

...plus

Car bonus:

£/€ 1100
per month



* Represents the actual 2014 earning stats commission-rate
National Directors - National Directors 9. Conversion: \$ to £ = 1.25, \$ to € = 1.08

Corporate Director

Average ongoing monthly earnings:

£28,979 - £120,688**

€39.202 - €163.266**

...plus

additional monthly
BONUSES

...plus

Car bonus:

£/€ 1100
per month



** Represents the actual 2014 earning stats commission-rate
Corporate Directors - Corporate Directors 7. Conversion: \$ to £ = 1.25, \$ to € = 1.08

Together we can create a better

TOMORROW.



In Which Category Do You See Yourself?

1

SHOP & SAVE

Preferred Customer

Shop and save:
**30%–50%
discount**

2

REFERRAL MARKETING



Supplemental Income

5–10 hours/week

£ 280–£ 1 400/month*

€ 380–€ 1 900/month*

3

Significant Income

20+ hours/week

>£ 2 800/month*

>€ 3 800/month*

Simple Steps to Get Started

1. Set up your shopping account
2. Shop for your first product order



*See 2014 income statistics on page 37

Value Pack

A Smart Choice

Purchase to
qualify for
Pacesetter
Bonus



Free!

Images may vary.
For latest line-
up, please visit
eu.melaleuca.com.

There's no better way to switch to high-quality, and safe products than the Value Pack.
And when you purchase a Value Pack, the savings really add up!

Value Pack price*:
£ 169 / € 209

Save additionally over
off Preferred price **25%**

* As compared with the Preferred Customer price when
purchased individually.

The Power of the Pacesetter Programme

Getting Started

DOUBLE YOUR ADVANCEMENT BONUSES

- ✓ Purchase a Value Pack to qualify for Pacesetter bonuses
- ✓ Schedule and hold a strategy session with your Enroler within 48 hours
- ✓ Be coachable and team up with your support team to refer customers

STATUS	Advancement Bonus	PACESETTER PROGRAMME	
		Pacesetter Advancement Bonus	Months After Enrolling
Director	£ / € 100	£ / € 200	1-2
Director 2	£ / € 200	£ / € 400	3
Director 3	£ / € 500	£ / € 1 000	4
Director 4	£ / € 500	£ / € 1 000	5
Director 5	£ / € 500	£ / € 1 000	6
Director 6	£ / € 600	£ / € 1 200	7
Director 7	£ / € 700	£ / € 1 400	8
Director 8	£ / € 800	£ / € 1 600	9
Director 9	£ / € 1 000	£ / € 2 000	10
Senior Director	£ / € 2 000	£ / € 4 000	11-12
Based on Melaleuca New Day Compensation Plan.		£ / € 6 900 One-Time Advancement Bonus Total	£ / € 13 800 Pacesetter Advancement Bonus Total

GET BACK TO THE PERSON WHO
INVITED YOU TO THIS OVERVIEW AND
Get started.



Set up your
shopping account.



Start shopping at
Melaleuca.com



Order your Value Pack so
you can try Melaleuca's
exceptional products
and save an additional 25%

"For things to change, you need to make changes"
Don't delay living the life you REALLY want - Start TODAY!